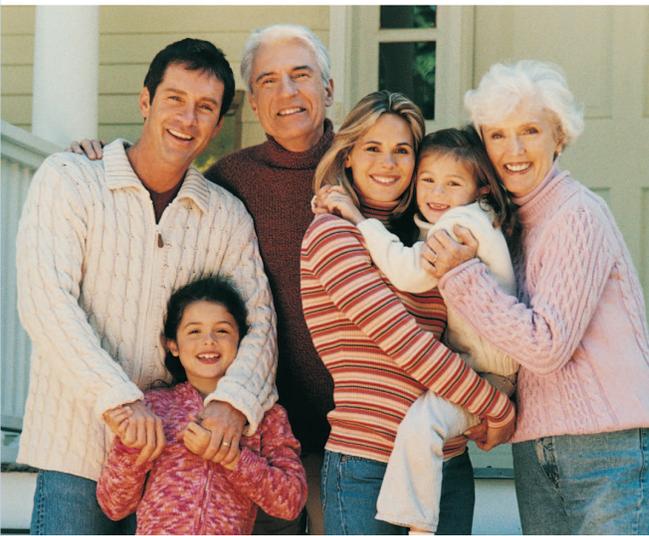


Act Now!

You must apply within 60 days of termination



GIVE YOUR FAMILY PEAK PROTECTION

**Group Long Term
Disability Insurance
Conversion Plan**
Enrollment Kit

Customer Service Center
888-262-6873
Monday through Friday
8:00 a.m. to 6:00 p.m. (ET)

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The Prudential Insurance Company of America is pleased to offer you this Group Long Term Disability (LTD) Conversion Plan. There is a growing need for this type of coverage and your former employer has made it possible for you to take advantage of this group plan at a reasonable cost, which may be more cost effective than coverage you would be able to purchase on your own.

Prudential's Group LTD Conversion Plan was designed to help ensure that there is no gap in your income protection insurance while you transition from this employer to the next.

Yet, this is a time-sensitive opportunity. **You must complete the attached enrollment form and return it within 60 days of termination of employment, or you will forfeit your opportunity to do so.** Please review this kit carefully and apply promptly.

The kit explains:

- Why you need Prudential's Group LTD Conversion Plan
- The advantages of converting your current LTD coverage
- How much you can purchase
- How much it will cost

Helping you bridge the gap of your coverage is important to Prudential. An insurance leader for over 130 years, we have the resources, financial strength, and stability to honor long-term commitments. With your financial security at stake, you owe it to yourself to consider the opportunity described in this kit.

Applying is easy! Simply review the information, then complete and return the attached Enrollment Form within 60 days of termination of employment. Don't miss out on this valuable coverage!

Complete and return the attached Enrollment Form within 60 days of termination of employment. Keep a copy of the Enrollment Form for your records. Please be advised that this kit is only a summary of the benefits, limitations, and exclusions offered to you under Prudential's Group LTD Conversion Plan. The Booklet-Certificate provided upon approval of this coverage will provide the necessary plan details.

ACT NOW for Group LTD conversion coverage.

You must submit your application within 60 days of termination of employment to be eligible for conversion coverage.

If you do not apply within 60 days, you will forfeit your opportunity to apply for this important income protection insurance.

“Am I eligible?”

You are eligible to apply for Prudential’s Group LTD Conversion Plan if you meet all the following requirements:

- Your employment ends for a reason other than retirement
- You are under the age of 70 when your employment ends
- At the time your employment ends, you were covered for at least 12 consecutive months under a group long-term disability plan with your former employer
- You are not disabled, as defined by the terms of your former employer’s Group LTD plan, at the time your employment terminates
- You do not become eligible for group long-term disability coverage under any other long-term disability plan within the 60 days following the end of your employment
- You are a member of an eligible class of employees when your employment ends
- Your coverage under your former employer’s LTD plan has not ended due to cancellation of the Group Contract, or your failure to pay premiums.

**APPLY TODAY
with the enclosed
Enrollment Form!**



“Why is LTD conversion important?”

As a participant in your former employer’s Group LTD plan, you may already understand the importance of having long-term disability insurance. But did you know that:

- Almost 3 in 10 workers entering the work force today will become disabled before retiring.¹
- During the course of your career, you are three times more likely to be injured and need disability coverage than you are to die and need life insurance.²
- Social Security disability payments are limited to disabilities expected to last at least 12 months or end in death. To qualify, you must be unable to engage in any type of work as defined by Social Security.

If you’re sick or injured and can’t work, Prudential’s Group LTD Conversion Plan can help:

- Provide a source of income based on a percentage of your earnings prior to termination
- Get you back to work with rehabilitation programs
- Pay for your LTD premium while you are disabled

“Why should I continue my coverage now?”

By converting your current Group LTD insurance, you can continue disability coverage at a reasonable group rate, under the conversion privilege in the plan offered by your former employer. If you wait to enroll for long-term disability coverage with your next employer, you may experience a lengthy waiting period before your coverage begins. Any gap in your long-term disability coverage can put you and your family at risk of not having income protection when you need it most.

Applying now can help give you peace of mind in knowing that you have the long-term disability coverage you need from a company you know and trust.

PEACE OF MIND from Prudential

Prudential’s resources, financial strength, and stability allow us to honor long-term commitments, which means that we’ll be here when you and your family need us. We’ve been a top insurance provider for over 130 years and have received positive insurance claims paying ratings.

¹ Social Security Administration, Fact Sheet, January 2007

² Field Guide to Estate Planning, Business Planning & Employee Benefits, The National Underwriter Company, 2005

“How much LTD coverage can I buy?”

Having the right amount of disability insurance is important. It helps replace a portion of your income for a period of time to help maintain your standard of living if you become disabled.

If you are eligible, you may apply for a Monthly Benefit equal to the lesser of:

- The amount you were covered for under Prudential's Group LTD plan with your former employer
- 60% of your monthly earnings at the time your coverage under your former plan ended, but not more than \$4,000 (or up to \$8,000 if you have provided Prudential satisfactory evidence of insurability)

Monthly earnings means your gross monthly income from your Prior Employer in effect on the date your long term disability coverage under the Prior Plan ended. It does not include income received from commissions, bonuses, overtime pay, any other extra compensation, or income received from sources other than your Prior Employer.

Your Monthly Benefit will be reduced by other sources of income you may receive, including, but not limited to, the following:

- Social Security benefits (individual or family)
- Disability benefits paid under Workers' Compensation or any other occupational disease law
- Unemployment benefits
- Any employer plan which provides group disability benefits
- Employer-funded retirement benefits

Additional reductions that may apply are outlined in the Booklet-Certificate, which is provided upon enrollment. Your minimum benefit will be \$50.00 per month.

“Can I apply for a Monthly Benefit greater than the amount provided under my former employer's Group LTD plan?”

No, your Monthly Benefit under Prudential's Group LTD Conversion Plan cannot exceed the amount for which you were covered under your former employer's Group LTD plan.

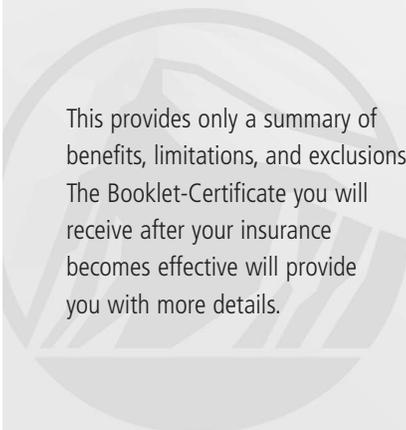
You can choose to reduce your coverage at any time, but once you reduce coverage, you cannot increase it from that point forward.

“What if my Monthly Benefit is currently more than \$4,000?”

You are not required to choose a Monthly Benefit greater than \$4,000 under the conversion plan. You can simply check off “Option 1” on the Enrollment Form to apply for the \$4,000 Monthly Benefit.

However, if you apply for a Monthly Benefit of \$4,000 and change your mind, you cannot increase it at any time.

If you wish to apply for a Monthly Benefit greater than \$4,000, check “Option 2” on the Enrollment Form. You will be sent an Evidence of Insurability Form to complete.



This provides only a summary of benefits, limitations, and exclusions. The Booklet-Certificate you will receive after your insurance becomes effective will provide you with more details.

“What are the features of this plan?”

| | |
|----------------------------|---|
| Benefit Begins: | 180 days following accidental injury or sickness |
| Benefit Period*: | Up to your normal retirement age under the Social Security Act. However, if you become disabled at or after age 65, benefits are payable according to an age-based schedule |
| Limited Pay Period: | Disabilities due to mental illness, including substance abuse, are limited to 24 months of benefits during your lifetime |

*Prudential will stop sending payments while you are incarcerated as a result of a conviction.

“When does coverage begin?”

Your coverage becomes effective on the day after your coverage under your former employer’s Group LTD plan ended, provided you make your first premium payment within 31 days of the due date indicated on your first bill.

However, if you apply for a Monthly Benefit greater than \$4,000, only the first \$4,000 will be effective immediately. The additional amount will not become effective until it has been approved by Prudential. You will only be billed for the first \$4,000 of coverage until you are notified, in writing, that the additional amount of coverage is approved. After you receive approval, a bill for the amount of coverage over \$4,000 will be issued.

“When does coverage end?”

Your coverage under the Group LTD Conversion Plan terminates when the first of the following occurs:

- You elect to terminate your coverage
- You become eligible for coverage under another group long-term disability plan
- You fail to pay your quarterly premium when due
- You reach age 70
- The Group Contract, which provides for this coverage, ends

“What are the benefit exclusions?”

You will not receive benefits for any period of disability caused by:

- Any intentionally self-inflicted injury
- Any war or act of war, including undeclared war
- Active participation in a riot
- Commission of a crime for which you have been convicted under state or federal law

“How much will it cost?”

Your premium amount is based on your age, as of the premium due date, and your Monthly Benefit. Premiums are payable on a quarterly basis. The quarterly premium rate* for coverage is as follows:

| Age | Quarterly Premium Rate |
|--------------|------------------------|
| Under age 30 | \$.0170 |
| 30–39 | .0250 |
| 40–44 | .0440 |
| 45–49 | .0700 |
| 50–54 | .1120 |
| 55–64 | .1550 |
| 65–69 | .1100 |

* Rates effective: January 1, 1993

Rates may change as the insured enters a higher age category, also rates may change if plan experience requires a change for all insureds.

**Premium payments are due on the first day of each calendar quarter (Jan.1, Apr. 1, July 1, and Oct. 1). You will receive a quarterly premium statement approximately three weeks prior to your premium due date.

If you are enrolled during the middle of a quarter, your first bill will be prorated to cover only the amount of time you were actually enrolled for that quarter.

Remit your payment promptly, to ensure timely receipt. If your payment is not received within 31 days of any due date, your coverage will be terminated and it will not be reinstated.

“Will the cost change?”

Your premium amount will be adjusted when your birthday places you in a new age category as of the premium due date. Your premium amount will be automatically adjusted and indicated on your quarterly premium statement.

Also, Prudential may revise the current premium rates at any time. You will be notified at least 31 days in advance of any change in the premium rates.

“What number do I call for questions about my bill?”

For billing inquiries, you can call 888-262-6873.

“How do I figure out my quarterly premium payment?”

The following worksheet will help you determine your quarterly premium payment. You can calculate your quarterly premium based on a Monthly Benefit up to \$4,000 or a Monthly Benefit over \$4,000.

For a Monthly Benefit up to \$4,000, to calculate your quarterly premium, follow these steps:

1. Indicate the Monthly Benefit you are applying for, equal to the lesser of:
 - The amount you were covered for under Prudential’s Group LTD plan with your former employer
 - 60% of your monthly earnings at the time your coverage under your former plan terminated, but not more than \$4,000

Monthly Benefit: \$ _____

2. Determine the Premium Rate, based on your age, from the chart below:

Premium Rate: \$ _____

| Age | Quarterly Premium Rate |
|--------------|------------------------|
| Under age 30 | \$.0170 |
| 30–39 | .0250 |
| 40–44 | .0440 |
| 45–49 | .0700 |
| 50–54 | .1120 |
| 55–64 | .1550 |
| 65–69 | .1100 |

3. Multiply your **Monthly Benefit (1)** by the **Premium Rate (2)**: **\$** _____

This is your quarterly premium amount.

For a Monthly Benefit over \$4,000, calculate your quarterly premium payment as follows*:

Multiply the Premium Rate by \$4,000: **\$** _____

Please note that no Monthly Benefit amounts greater than \$4,000 will become effective until approved by Prudential. If you have applied for a Monthly Benefit amount in excess of \$4,000 and it is approved by Prudential, your quarterly premium payment will be adjusted accordingly.

Examples:

An individual age 40, enrolling for a Monthly Benefit of \$2,000:

$$.0440 \times \$2,000 = \$88.00 \quad \text{The quarterly premium amount would be } \$88.00.$$

An individual age 40, enrolling for a Monthly Benefit of \$8,000:

$$.0440 \times \$4,000 = \$176.00 \quad \text{The quarterly premium amount would be } \$176.00.*$$

* Please note that you will only be billed for the first \$4,000 of coverage until the additional amount over \$4,000 has been approved. A subsequent bill will reflect the premium amount due for the increased coverage amount and will also include an outstanding charge for the additional coverage amount from the effective date of the increased coverage to the beginning of the quarterly bill.

“How do I apply?”

To apply for Prudential's Group LTD Conversion Plan, you must return the attached Enrollment Form within 60 days of termination of employment. Be sure to:

1. Verify that the Employer Statement portion of the Enrollment Form has been completed and signed by your former employer. If this was not already completed when you received the form, please have your former employer complete it immediately. This information is mandatory for the processing of your application.
2. Complete and sign the Employee Statement portion of the Enrollment Form.*
3. Make a copy of your completed Enrollment Form to keep with your important documents.
4. Send your Enrollment Form, completed and signed in its entirety, to:
The Prudential Insurance Company of America
P.O. Box 8769
Philadelphia, PA 19176

* If you are applying for a monthly benefit amount in excess of \$4,000, you will be mailed an Evidence of Insurability Form to complete, and depending on your age and the amount of coverage requested, we may require an examination and/or blood test.

“Who should I contact if I become disabled?”

Call Prudential at 800-842-1718 as soon as you have been disabled for six weeks. You will be provided with the forms needed to submit a disability claim. All claims under Prudential’s Group LTD Conversion Plan will be administered by:

The Prudential Insurance Company of America
Disability Management Services
P.O. Box 13480
Philadelphia, PA 19176

“When am I considered disabled?”

You are considered disabled when Prudential determines that due to your sickness or injury:

- You are unable to perform the material and substantial duties of your regular occupation;
- You are under the regular care of a doctor; and
- You have a 20% or more loss in your monthly earnings.

After 24 months of payments, you are considered disabled when Prudential determines that due to the same sickness or injury:

- You are unable to perform the duties of any gainful occupation for which you are reasonably fitted by education, training, or experience; and
- You are under the regular care of a doctor.

Prudential will assess your ability and the extent to which you are able to work by considering the facts and opinions from your doctors and other medical and vocational experts of our choice.

The Booklet-Certificate you will receive after your insurance becomes effective will provide you with more details on Prudential’s definition of disability.

“What if I’m partially disabled?”

While you are disabled and receiving benefits, you may recover sufficiently to resume some employment. If your disability earnings are less than 20% of your pre-disability earnings, your disability benefit will not be reduced. If your pre-disability earnings are 20% or more of your pre-disability earnings, the disability benefit will be reduced to the portion of lost earnings times the adjusted benefit but not less than \$50.00 per month.

An employee will not be considered partially disabled while earning more than 80% of pre-disability earnings during the first 24 months of disability payments or earning more than 60% of pre-disability earnings after 24 months of disability payments.

“What if I take part in a rehabilitation program?”

While you are disabled and receiving benefits, you may participate in a rehabilitation program that prepares you to return to full-time employment. Under this provision, some of the expenses associated with rehabilitation may be paid with Prudential’s approval.

Employer Statement

1 Employer Information

Name of Employer

Control Number

Branch

Employee First Name

MI

Employee Last Name

Social Security Number

2 Coverage Information

Coverage is being terminated due to:

Disability Employment Terminated
 Retirement Leave of Absence
 No longer a member of an employee class eligible for Group LTD coverage
 Other _____

Date coverage began under a Group Plan (MM DD YYYY)

Date coverage terminated under the Group Plan (MM DD YYYY)

Employment termination date (MM DD YYYY)

Was the employee covered under your LTD plan (present plan or combination of present and prior plans) for 12 months or more? Yes No

3 Employment Information

Note to Employer: Please attach a current job description and verification of salary.

Monthly earnings at date of termination Employee's Occupation
 \$

4 Plan Information

Scheduled Monthly Benefit under the Group LTD Plan (e.g., 40%, 50%, 60%, 66 2/3%) % Maximum monthly benefit \$

Name of Employer Contact

Employer Address
 Street

City State ZIP Code

Employer Contact Telephone Extension

The information provided is correct and complete to the best of my knowledge.

Signature X Date (MM DD YYYY)

Prudential and the Rock logo are registered service marks of The Prudential Insurance Company of America and its affiliates.

Group Long Term Disability conversion is not available to South Dakota residents.

This policy provides disability income insurance only. It does NOT provide basic hospital, basic medical or major medical insurance as defined by the New York State Insurance Department.

North Carolina Residents: THIS IS NOT A MEDICARE SUPPLEMENT PLAN. If you are eligible for Medicare, review the Guide to Health Insurance for People with Medicare, which is available from the company.

The Long Term Disability coverage is issued by The Prudential Insurance Company of America, a New Jersey company, 751 Broad Street, Newark, NJ 07102. Disability Support: 800-290-5903. Please refer to the Booklet-Certificate, which is made a part of the Group Contract, for all plan details, including any exclusions, limitations and restrictions which may apply. If there is a discrepancy between this document and the Booklet-Certificate/Group Contract issued by Prudential, the terms of the Group Contract will govern. Contract provisions may vary by state. Contract Series: 83500

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